

The Legal Business Awards 2020

Venue: Grosvenor House Hotel, Park Lane, London

Date: 26 March 2020

Sending submissions

Please submit your entry using our new awards platform: **lbawards.awardsplatform.com**. It will take a maximum of five minutes to submit.

Using the awards platform will allow you to:

- Login as many times as you would like and edit your entry up until the submission deadline on Friday 1 November 2019.
- Enter more than once in each category, as long as the work submitted meets the criteria.
- Attach documents, links to videos and input testimonials

Please ensure submissions include:

- Partner contact and email address
- Press contact and email address
- Body text (max 600 words) explaining how you have met the specific criteria of the chosen award category
- Client testimony where appropriate
- We will assume that all information supplied to us may be published unless you indicate clearly otherwise.

Please feel free to submit in as many categories as you wish.

For enquiries relating to the submission process, please contact Mark McAteer at mark.mcateer@legalease.co.uk.

The closing date for nominations is Friday 1 November 2019

All shortlists will be finalised in December 2019 and all nominees will be notified of their inclusion in the shortlists shortly afterwards. The editor-in-chief's decision is final.

LEGAL BUSINESS AWARDS 2020

PRACTICE AREA AWARDS

The practice area award categories are **open to all onshore or offshore UK-based law firms, in-house teams or chambers**. They are:

■ TMT Team of the Year

The winner of this category must demonstrate market-leading commercial or regulatory expertise through advice on a specific, IP, technology or media case or transaction.

■ Finance Team of the Year

Winners of this award will operate at the cutting edge of the finance industry. We will consider one standout example of work taken from a wide range of disciplines, including bank lending, acquisition finance, structured finance, project finance and debt capital markets.

■ Restructuring Team of the Year

This award recognises teams that have played a critical role on the most complex restructuring mandates of the year. In choosing the winners in this category, judges will be looking for clear examples of innovation and where the lawyers have achieved crucial outcomes for their clients.

■ Real Estate Team of the Year

For this award, judges will look for a standout example of real estate-related work, including financing, development or construction, or cases and transactions in planning, environment and regeneration areas.

■ Insurance Team of the Year

This award recognises the team that has handled innovative work and has attracted the most impressive instructions of the year in this constantly changing sector. We welcome submissions highlighting one example taken from a variety of work, including standout transactions, disputes and arbitration, as well as regulatory issues.

■ Competition Team of the Year

This award will be given to the team based in either the UK or Brussels that can demonstrate crucial antitrust advice on a specific case, transaction or investigation, or was instrumental in steering a client through a regulatory minefield.

■ Private Client Team of the Year

This award recognises the top private client teams in the country, either offshore or onshore, handling high-value work in the areas of estates, charities, family, contentious and non-contentious trusts and probate, as well as personal tax, particularly to high-net-worth individuals and families.

■ Commercial Litigation Team of the Year

This category identifies one outstanding piece of commercial litigation work undertaken by the winning team. The key requirement is not necessarily a substantial award of damages but rather an impressive result for the client, which could include an important out-of-court settlement or avoiding a costly appeals process.

LEGAL BUSINESS AWARDS 2020

■ International Arbitration Team of the Year

The winner of this award will demonstrate pre-eminent advice in a single international arbitration matter, be that acting for private corporates, investors, state-owned enterprises or states themselves in international commercial arbitration or investment treaty arbitration.

■ Corporate Team of the Year

For this award, consideration will be given to mergers and acquisitions work, as well as disposals, joint ventures and equity capital markets listings. It is not the value of the deal that will concern judges as much as evidence of outstanding transactional advice and commitment to the client in the context of one exceptional deal.

■ Private Equity Team of the Year

The winner in this category must demonstrate an ability to land the most significant mandates in an incredibly competitive market for private equity-backed deals. Judges will look for evidence of an ability to move with the market and stand out from competitors in the most eye-catching transactions.

MERIT AWARDS

The individual and team merit award categories are:

■ Lawyer of the Year

This category acknowledges truly exceptional individual contributions to the profession during 2019. Submissions are welcomed from private practitioners, in-house counsel and barristers, offshore or onshore, in the UK. Judges will be looking for evidence of exceptional performance in any area that makes the chosen lawyer stand out from their peers.

■ International Firm of the Year

Submissions are invited from leading independent non-UK or US law firms – operating onshore or offshore – in mainland Europe, Latin America and the Caribbean, Asia, Australasia, the Middle East and Africa. Key factors taken into account by our judges include a clear demonstration of growing market share, a well-conceived business strategy, stellar financial performance, strong management, a successful recruitment and retention strategy and a significant client development programme.

■ In-house Team of the Year

This category is open to UK general counsel and their teams from any industry sector. Tying in with our annual *GC Powerlist* report and event, this award will be presented to the team that can demonstrate outstanding performance on behalf of the company, either through innovative use of its own resources or effective management of external law firms.

LEGAL BUSINESS AWARDS 2020

■ **Most Transformative In-House Team of the Year *NEW***

This award recognises in-house legal teams that have made a major contribution to change or transformation either at an industry or sector level, or have championed unusual or innovative approaches. This could range from dealing admirably with dramatic changes in a particular industry to wrestling with challenges in society linked to cultural or technological upheaval.

■ **CSR Programme of the Year**

In recognition of either a single law firm, in-house team or chambers onshore or offshore in the UK, or a wider association, this award will be given to those in the industry that have made the strongest overall contribution to corporate social responsibility. Reference can be made to a range of areas, including pro bono and community activities, environmental and workplace initiatives and responsible client selection.

■ **US Law Firm of the Year**

This award highlights the US firm that has made the greatest progress over the past year in advancing its strategy, improving financial performance and winning instructions, particularly in the City. A large international presence is not a prerequisite for consideration for this award, although the judges will be looking for strong evidence of success in those foreign markets where the firm has offices.

■ **Legal Technology Team of the Year**

Recognising the law firms, in-house teams and chambers, either offshore or onshore, that have pushed through innovation and secured competitive advantage for their business. Important factors will be fresh approaches in creating and delivering legal products, including utilising technology and new business models.

■ **Rising Star In-House Counsel of the Year**

Tying in with our annual *GC Powerlist* report in recognising outstanding achievements by in-house lawyers below group general counsel level, this award will focus on the rising stars tipped for great things by their colleagues, peers and advisers.

■ **GC of the Year**

The winner of this award will be a UK-based general counsel (or those in the most senior in-house legal position) who has truly led the way for their business in 2019. Key factors influencing our judging panel include board profile, outstanding strategic thinking, superb communication skills and the extent to which individuals have the support of their teams in delivering exceptional value to the wider business to help it move forward.

■ **Boutique Law Firm of the Year**

With specialist law firms striking an increasingly confident note in the market, this award will be handed to a niche practice onshore or offshore in the UK that has performed exceptionally in terms of rapidly establishing itself, approaching its chosen market creatively and effectively competing against far larger competition.

LEGAL BUSINESS AWARDS 2020

■ **Management Partner of the Year**

The winner of this award will be a UK-based managing partner, senior partner, head of chambers, chief executive or chief operating officer who has truly led the way for their business in 2019. Key factors influencing our judging panel include market profile, outstanding strategic thinking, superb communication skills and the extent to which individuals have the support of staff and clients in driving the firm's business forward.

■ **Chambers of the Year**

This award highlights the UK set that stands out for its impressive performance over the past year. Key factors considered will be evidence of an outstanding track record in winning high-end disputes, innovation, effective leadership, high-quality clerking, impressive financial performance and increased market share.

■ **Regional/Offshore Firm of the Year**

This award highlights the UK-based regional or offshore firm (with headquarters outside of London) that has made the most significant progress over the past year in advancing its strategy. Key factors taken into account will be evidence of effective leadership, impressive financial performance and increased market share.

■ **Law Firm of the Year**

The most outstanding UK law firms, either offshore or onshore, of the last 12 months make the shortlist in this, our most prestigious award. Judges will be looking for firms that have taken the market by storm and have achieved more than their direct competitors and peers. Achievements may include the successful development of new practice areas, expansion into new international or domestic markets, new client wins, the completion of a strategic merger or acquisition, improved financial performance, or a successful recruitment policy.